Arrowhead Improvements Association, Inc Income Statement October 31, 2023

| account Name | Month Actual | <u>2023</u> YTD Actual | Budget |
|---|--------------|---------------------------|---------------|
| NCOME | | | |
| Dues | \$ 99,960.00 | \$ 400,440.00 | \$ 399,840.00 |
| Transfer Fee Income | 1,200.00 | 5,450.00 | 2,250.00 |
| Penalties/Interest | 87.90 | 2,516.89 | 1,000.00 |
| Investment Income/Dividends | 1,005.17 | 16,382.47 | 125.00 |
| Design Review Fees | 400.00 | 3,500.00 | 2,400.00 |
| Waste Disposal Fees | 785.00 | 10,265.00 | 10,000.00 |
| Smoke Signal Ads | 450.00 | 2,600.00 | 2,000.00 |
| Reserved Parking Permits | 1,890.00 | 6,400.00 | 6,500.0 |
| Fire Station Lease | - | 1,000.00 | 1,000.0 |
| Sale of Assets | - | 2,000.00 | · - |
| Miscellaneous Income | 689.22 | 3,132.41 | 1,000.0 |
| Transfer from Capital Reserve | - | 98,123.27 | - |
| otal Operating Income | 106,467.29 | 551,810.04 | 426,115.00 |
| XPENSE | | | |
| Administration | | | |
| Management Fees | 446.82 | 32,765.82 | 55,400.00 |
| Mgmt Co. Postage/Copies/Supplies | 2.64 | 6,007.05 | 3,000.00 |
| AIA Accountant Payroll | 3,220.00 | 14,350.00 | - |
| AIA Accountant Supplies/Software | 232.19 | 2,707.57 | _ |
| Quickbooks Monthly Payroll Fee | 145.00 | 1,688.01 | - |
| Merchant Fee for electronic payments | 654.89 | 654.89 | - |
| External Accountant | - | 3,100.00 | 15,000.0 |
| Legal Fees & Expenses | 2,215.74 | 8,845.74 | 15,000.0 |
| Website Services & Fees | 2,213.74 | 453.00 | 3,500.0 |
| Meetings/Board Expenses | | 300.03 | 1,000.0 |
| Board Election | | 300.03 | 6,000.0 |
| Bank Charges/Appfolio-QB Recon Write-offs | 240.00 | 699.13 | 750.0 |
| Total Administration Expense | 7,157.28 | 71,571.24 | 99,650.0 |
| AIA Managers (Forest/Design/Communications) | | | |
| Payroll | 3,729.92 | 38,097.82 | 42,000.0 |
| Supplies | - | 426.65 | 1,000.0 |
| Mileage | 107.70 | 717.16 | 2,000.0 |
| Total AIA Managers Expense | 3,837.62 | 39,241.63 | 45,000.0 |
| Heavy Equipment Operations | | | |
| Payroll | 2,613.30 | 50,250.99 | 58,000.0 |
| Fuel | , - | 15,866.78 | 28,000.0 |
| Licenses | 3,564.13 | 4,625.69 | 1,500.0 |
| Equipment Repairs & Maintenance | 374.01 | 24,157.02 | 20,000.0 |
| Equipment Lease | - | 140,000.00 | |
| Supplies | 47.99 | 1,050.29 | 350.0 |
| Total Heavy Equipment Expenses | 6,599.43 | 235,950.77 | 107,850.0 |
| Patrol | | | |
| Payroll | 3,620.25 | 29,547.77 | 38,000.0 |
| Equipment Repairs & Maintenance | 796.97 | 1,334.49 | 4,500.0 |
| Equipment Purchases & Supplies | - | _,555 | 4,000.0 |
| Uniforms | <u>-</u> | - | 700.0 |
| Licenses | <u>-</u> | 68.06 | 500.0 |
| Training/Supplies/Phones | 94.77 | 1,425.35 | 1,250.0 |
| Total Patrol Expenses | 4,511.99 | 32,375.67 | 48,950.00 |

11/7/2023

| Account Name | <u>2023</u> | | |
|--|--------------|---------------------|-------------|
| | Month Actual | YTD Actual | Budget |
| Building Expenses | | | |
| Electric | - | 5,586.13 | 7,000.00 |
| Propane | - | 3,179.14 | 4,000.00 |
| Water | 243.00 | 696.00 | 900.00 |
| Firehouse Utilities | - | 2,001.80 | 5,000.00 |
| Maintenance | - | 1,095.75 | 1,000.00 |
| Total Building Expenses | 243.00 | 12,558.82 | 17,900.00 |
| Maintenance of Common Areas | | | |
| Forest Management | - | 1,182.27 | 16,000.00 |
| Weed Control | - | 4,240.00 | 5,000.00 |
| Fish for Flint Lakes | - | 3,450.80 | 3,800.00 |
| Waste Disposal | - | 5,513.88 | 10,000.00 |
| Road Materials | 14,551.54 | 14,551.54 | 20,000.00 |
| Hazel Lake Electric | 36.35 | 307.45 | 400.00 |
| Signs and Misc. | - | 811.75 | 2,500.00 |
| Total Maintenance of Common Areas | 14,587.89 | 30,057.69 | 57,700.00 |
| Taxes, Insurance & Employee Expenses | | | |
| Property Taxes | - | 769.90 | 1,000.00 |
| Payroll Taxes | 1,188.28 | 12,292.95 | 13,000.00 |
| Insurance (Liability/Umbrella/D&O/Crime/ Structure/Equip/Vehicles/Volunteers Accident Workers Comp/Unemployment) | - | 25,711.47 - - | 26,000.00 |
| Employee Benefits | 448.54 | 4,904.13 | 5,000.00 |
| Donations AVFD | - | 999.00 | - |
| Total Taxes, Insurance & Employee Expenses | 1,636.82 | 44,677.45 | 45,000.00 |
| Total Operating Expense | 38,574.03 | 466,433.27 | 422,050.00 |
| Capital Reserve Fund Transfer | | | - |
| Total Operating Income | 106,467.29 | 551,810.04 | 426,115.00 |
| Total Operating and Capital Transfer Expense | 38,574.03 | 466,433.27 | 422,050.00 |
| NOI - Net Operating Income | \$ 67,893.26 | \$ 85,376.77 | \$ 4,065.00 |

11/7/2023